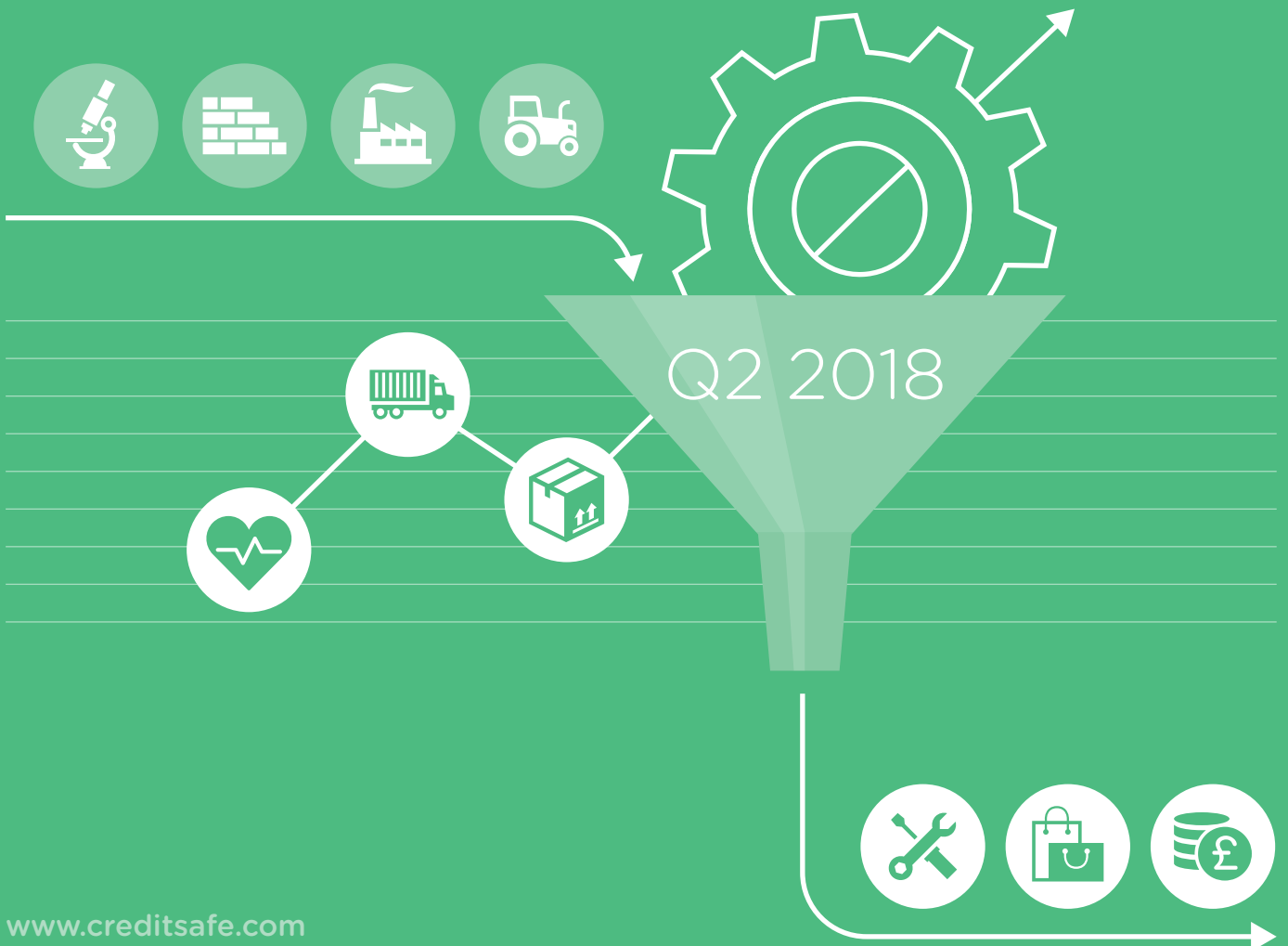


WATCHDOG

A statistical analysis of the UK economy



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A Very Public Failure

The so-called 'domino effect' of company insolvency is often picked up as a headline-grabbing story, particularly when the insolvencies involved are high-profile companies. The liquidation of Carillion is probably this year's most public example of the domino effect, where the impact was so significant that companies closely linked to Carillion were unable to weather the storm.

In the last quarter, we have seen the domino effect take hold of the high street, with the collapse of two budget chains – Poundworld and Bargain Booze – and House of Fraser's woes appearing as front-page news. While the network of contractors, sub-contractors, sub-sub-contractors (and so on) is not as prominent an issue in retail as it is for the construction industry, the almost 60% jump in failures and huge increase in bad debt owed to retail businesses is undoubtedly concerning for the high street.

This company failure trend is not unique to retail. 10 of the sectors analysed in this Creditsafe Watchdog Report have experienced year-on-year increases in company failures, with only manufacturing and utilities bucking the trend.

It is the sudden shock of these failures that has the greatest impact. Mid- to small-sized suppliers have less bandwidth to manage the impact of the failure of a larger contract holder and if they do manage to withstand the test, their immediate to mid-term growth is significantly weakened.

Overall, the number of failures of UK companies has risen by almost a third in the last three months, compared with the same period a year ago. This, in turn, had a knock-on effect on the volume of bad debt owed by sectors to their suppliers.

Clearly what we're seeing here is the long shadow cast by company failures throughout the supply cycle – failure equals late payment equals failure. A vicious cycle is built, and is difficult to break.

Alongside these very public failures, however, are signs of very public improvements. Seven sectors examined in the report recorded a drop in the level of bad debt that is owed to suppliers over the last three months. In the manufacturing sector this fell by 20.3%, and in transport as well as construction this figure dropped nearly 50%, which is hugely significant in the wake of Carillion.

It is also interesting to note that despite the continuing trend of company failure, the general picture in terms of employment is looking positive. Employment is up 13.1% to approximately 29.2m employees, so clearly the commitment is there from businesses to focus on growth, increased productivity and output.

Any smart business knows that to mitigate risk due to insolvency, its supply chain or customers need active monitoring, and monitoring that is automated to ensure consistency and quality. It is not about pointing the finger or waiting for failure, but building strong business relationships that can withstand financial distress.



SALES

£1,234,269,686,047



ACTIVE COMPANIES

124,417



NET WORTH

£3,046,986,213,408



RETAINED PROFIT

£14,954,146,848



EST. EMPLOYMENT

2,394,521



FAILURES

161



Worsening

Active companies and retained profit was up for the banking & financial sector; but all other headline figures had dropped compared to the previous quarter. However, they were the fastest sector over-all to pay their suppliers throughout Q2, 2018.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	29.44%	Very High Risk	1.31%	0 - 9,999	74.81%
Small Business	66.35%	High Risk	1.73%	10,000 - 99,999	16.45%
Medium Business	2.31%	Moderate Risk	41.7%	100,000 - 999,999	6.39%
Large Business	1.9%	Low Risk	20.18%	1m - 9,999,999	1.78%
		Very Low Risk	35.07%	10m+	0.58%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT	Best Paid	DBT
Hospitality	51	Farming	1
Utilities	25	Banking & Financial	4
Construction	24	Wholesale	9

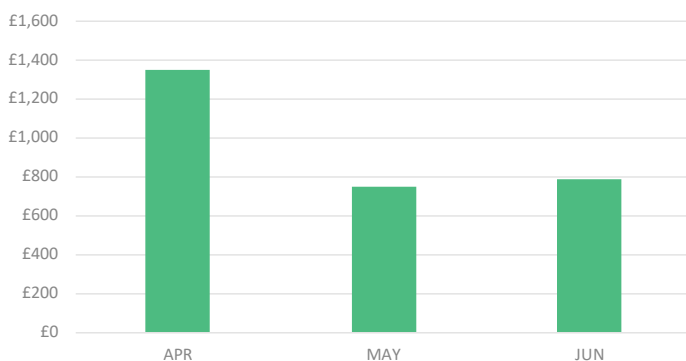
Stable banking & financial companies are paid on average **12 days** beyond terms.

Improving banking & financial companies pay its suppliers on average **7 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£823



Days beyond terms by invoice value (£)	DBT
20,000+	9
10,000 - 19,999	14
5,000 - 9,999	13
1,000 - 4,999	12
500 - 999	8
100 - 499	5
0 - 99	8

Bad Debt, CCJs & Unadvertised Petitions

The banking & financial industry was hit with a total of **£30,958,176** of bad debt in the last 3 months. ▼

The average amount owed to banking & financial companies from failed businesses was **£33,324**. ▼

The banking & financial industry left a total of **£1,445,748,600** of bad debt owed to other companies in the last 3 months. ▲

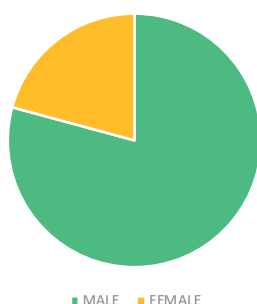
That's an average of **£11,659,263** owed to companies from failed banking & financial businesses. ▲

Did you know that **9** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	899	▲
Total Value of CCJs in the last 3 months.	£6,127,640	▲
Average Value of CCJs from the last 3 months.	£6,816	▲

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	2
Small business	2
Medium business	4
Large business	5

Top Company Searches

There were 139,501 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Interserve PLC	757	Active
Leadx Limited	653	Active
Mears Group PLC	252	Active
Allianz Insurance PLC	231	Active
Covea Insurance PLC	193	Active

Creditsafe online reporting.

Company Growth

Fastest growing companies	Revenue
Aviva Life & Pensions UK Limited	£13,668,000,000
Aviva Insurance Limited	£2,742,000,000
National Westminster Bank Public Limited Company	£9,436,000,000
Froneri Limited	£2,198,084,492
Hyde Park Holdings Limited	£1,574,866,000

To see information about a specific company, simply visit us for a [free company credit report](#)

Regions

Regions	# of companies	Total network*
East Anglia	11,822	£119,238,979,968
East Midlands	4,470	£72,777,672,918
Greater London	47,367	£1,906,498,127,033
Northern Ireland	1,461	£9,439,045,314
North East	1,795	£16,252,199,368
North West	10,918	£29,907,716,956
Scotland	5,334	£107,650,060,216
South East	14,334	£540,984,766,962
South West	7,301	£106,263,600,571
Wales	3,237	£7,127,535,213
West Midlands	8,258	£59,224,081,777
Yorkshire	7,991	£32,223,960,769
Other	129	£39,398,466,342

*Where available.

Foreign Ownership

12,561 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
U.S.A.	2.4%
Jersey	0.71%
Luxembourg	0.56%
Netherlands	0.5%
Cayman Isl.	0.5%

% Based on percentage of foreign owned companies.

Insolvencies

Biggest failures of the last quarter	Revenue
Angus Midco Limited	£58,258,000
One Advice Group Limited	£35,241,000
HB Financial Solutions LTD	£17,526,000
Mobilewebadz Global LTD	£16,160,204
E-Carat 3 PLC	£15,368,509



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SALES

£296,608,560,020



ACTIVE COMPANIES

413,626



NET WORTH

£409,291,078,164



RETAINED PROFIT

£32,274,443,338



EST. EMPLOYMENT

1,345,169



FAILURES

888



Improving

Retained profit was marginally down for construction, however the rest of the headline figures were very positive. Failures were down, sales were up and employment levels also grew compared to last quarter.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	26.38%	Very High Risk	3.29%	0 - 9,999	85.91%
Small Business	72.68%	High Risk	7.82%	10,000 - 99,999	11.89%
Medium Business	0.66%	Moderate Risk	46.31%	100,000 - 999,999	2.02%
Large Business	0.29%	Low Risk	27.21%	1m - 9,999,999	0.17%
		Very Low Risk	15.37%	10m+	0.02%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT	Best Paid	DBT
Retail	29	Farming	3
Utilities	25	IT	4
Transport	20	Banking & Financial	5

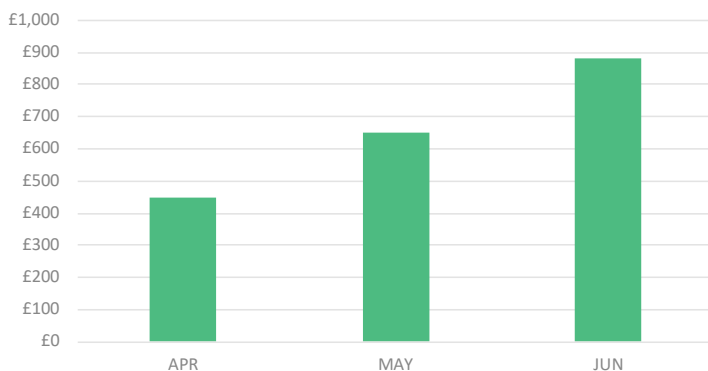
Improving construction companies are paid on average **15 days** beyond terms.

Stable construction companies pay its suppliers on average **11 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£699



Days beyond terms by invoice value (£)	DBT
20,000+	16
10,000 - 19,999	18
5,000 - 9,999	16
1,000 - 4,999	15
500 - 999	14
100 - 499	13
0 - 99	9

Bad Debt, CCJs & Unadvertised Petitions

The construction industry was hit with a total of **£9,569,111** of bad debt in the last 3 months. ▼

The average amount owed to construction companies from failed businesses was **£14,744**. ▼

The construction industry left a total of **£50,210,558** of bad debt owed to other companies in the last 3 months. ▼

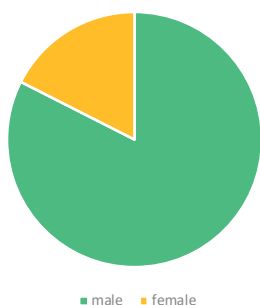
That's an average of **£10,304** owed to companies from failed construction businesses. ▼

Did you know that **89** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	3127	▼
Total Value of CCJs in the last 3 months.	£17,355,014	▲
Average Value of CCJs from the last 3 months.	£5,550	▲

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	1
Small business	2
Medium business	4
Large business	5

Regions

Regions	# of companies	Total network*
East Anglia	60,252	£11,268,982,514
East Midlands	16,912	£11,227,979,616
Greater London	84,806	£197,082,653,239
Northern Ireland	8,231	-£3,396,218
North East	10,031	£5,687,995,826
North West	40,494	£12,003,075,111
Scotland	23,458	£6,422,492,721
South East	54,460	£126,062,376,549
South West	33,653	£6,326,882,587
Wales	15,049	£1,961,923,064
West Midlands	32,210	£4,221,360,023
Yorkshire	33,612	£10,308,240,699
Other	458	£16,720,512,433

*Where available.

Top Company Searches

There were 687,736 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Interserve Construction Limited	1999	Active
Kier Construction Limited	1247	Active
Integral UK Limited	542	Active
S&T(UK) Limited	517	Active
Ikon Construction Limited	501	Insolvent

Creditsafe online reporting.

Foreign Ownership

4,607 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
Jersey	0.15%
Virgin Isl.	0.14%
U.S.A.	0.08%
Isle Of Man	0.08%
France	0.06%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
Fluor Limited	£1,045,537,000
Morgan Sindall Group PLC	£2,792,700,000
KQ Developments Limited	£225,254,539
Ferrovial Agroman International LTD.	£2,196,036,036
Costain Limited	£1,574,814,295

Insolvencies

Biggest failures of the last quarter	Revenue
Daniel Contractors Limited	£117,489,000
Vaughan Engineering Limited	£38,176,688
Hewlett Civil Engineering Limited	£37,769,301
Ikon Construction Limited	£36,881,290
R & D Construction Limited	£32,159,834

To see information about a specific company, simply visit us for a [free company credit report](#)

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FARMING

WATCHDOG

creditsafe

Q2, 2018

SALES	
£21,669,025,097	▼

ACTIVE COMPANIES	
31,364	▲

NET WORTH	
£19,965,175,911	▲

RETAINED PROFIT	
£649,316,818	▲

EST. EMPLOYMENT	
179,645	▲

FAILURES	
16	▲



Improving

Failures were up and sales were down in quarter 2 compared to the first quarter of the year within the farming sector, however all other headline figures showed a positive improvement. Farming companies were paid the fastest on average out of all our sectors in Q2.

Company Size & Financial Health

Company Size	%
Newly Incorporated	17.09%
Small Business	81.46%
Medium Business	1.05%
Large Business	0.4%

Risk Band	%
Very High Risk	0.51%
High Risk	0.56%
Moderate Risk	20.89%
Low Risk	36.45%
Very Low Risk	41.6%

Credit Limit (£)	%
0 - 9,999	64.52%
10,000 - 99,999	27.79%
100,000 - 999,999	7.41%
1m - 9,999,999	0.26%
10m+	0.02%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT
Farming	28
Retail	17
Banking & Financial	16

Best Paid	DBT
Farming	2
IT	3
Transport	6

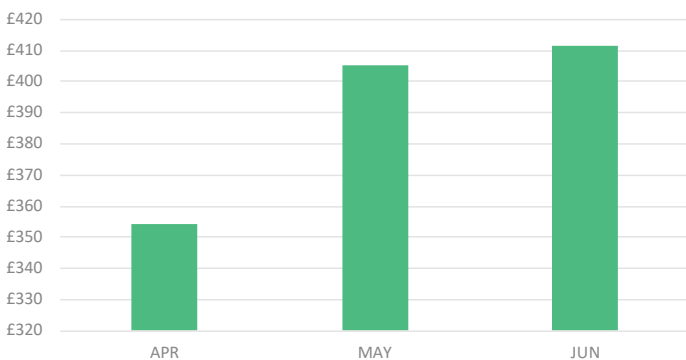
Improving farming companies are paid on average **3 days** beyond terms.

Worsening farming companies pay its suppliers on average **10 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£398

Days beyond terms by invoice value (£)	DBT
20,000+	5
10,000 - 19,999	10
5,000 - 9,999	6
1,000 - 4,999	9
500 - 999	10
100 - 499	10
0 - 99	9

Bad Debt, CCJs & Unadvertised Petitions

The farming industry was hit with a total of **£738,880** of bad debt in the last 3 months. ▲

The average amount owed to farming companies from failed businesses was **£23,090**. ▲

The farming industry left a total of **£2,747,496** of bad debt owed to other companies in the last 3 months. ▼

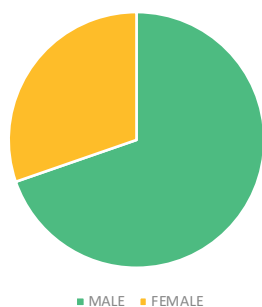
That's an average of **£30,528** owed to companies from failed farming businesses. ▲

Did you know that **2** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	99	▲
Total Value of CCJs in the last 3 months.	£594,840	▲
Average Value of CCJs from the last 3 months.	£6,008	▼

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	2
Small business	2
Medium business	4
Large business	5

Regions

Regions	# of companies	Total network*
East Anglia	4,704	£4,217,587,004
East Midlands	1,574	£1,243,234,772
Greater London	1,913	£1,182,066,754
Northern Ireland	1,316	£509,282,462
North East	474	£212,004,237
North West	2,090	£648,452,520
Scotland	4,199	£3,142,533,301
South East	3,648	£2,350,544,935
South West	4,111	£2,029,549,074
Wales	1,853	£453,486,572
West Midlands	2,229	£1,285,260,116
Yorkshire	2,943	£2,545,741,095
Other	310	£145,433,069

*Where available.

Top Company Searches

There were **25,967** searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Avondale Environmental Services Limited	116	Active
Elveden Farms Limited	107	Active
Frontier Agriculture Limited	101	Active
Riverford Organic Farmers Limited	92	Active
Cole Agriculture Limited	85	Insolvent

Creditsafe online reporting.

Foreign Ownership

587 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
Netherlands	0.18%
Norway	0.17%
U.S.A.	0.12%
Jersey	0.11%
Denmark	0.1%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
W. & R. Barnett, Limited	£1,113,398,597
Gowan Crop Protection Limited	£77,809,849
Pro Cam Europe Limited	£270,764,000
Ian Mosey Limited	£92,561,426
Ian Mosey (Livestock) Limited	£77,845,714

Insolvencies

Biggest failures of the last quarter	Revenue
Maelor Nurseries Limited	£1,376,425

To see information about a specific company, simply visit us for a [free company credit report](#)

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SALES

£68,213,982,452



ACTIVE COMPANIES

173,190



NET WORTH

£58,699,275,948



RETAINED PROFIT

-£150,617,986



EST. EMPLOYMENT

1,432,399



FAILURES

614



Improving

Retained profit saw a significant drop in Q2, resulting with a figure in the minus, plus failures and average spend were also up from the previous quarter. However, sales and net worth were up, along with employment and new companies.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	40.05%	Very High Risk	4.54%	0 - 9,999	92.08%
Small Business	58.76%	High Risk	10.85%	10,000 - 99,999	6.71%
Medium Business	0.9%	Moderate Risk	54.71%	100,000 - 999,999	1.12%
Large Business	0.29%	Low Risk	22.16%	1m - 9,999,999	0.08%
		Very Low Risk	7.75%	10m+	0.02%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT	Best Paid	DBT
Banking & Financial	34	Farming	3
Retail	26	Wholesale	6
Hospitality	22	Professional Services	8

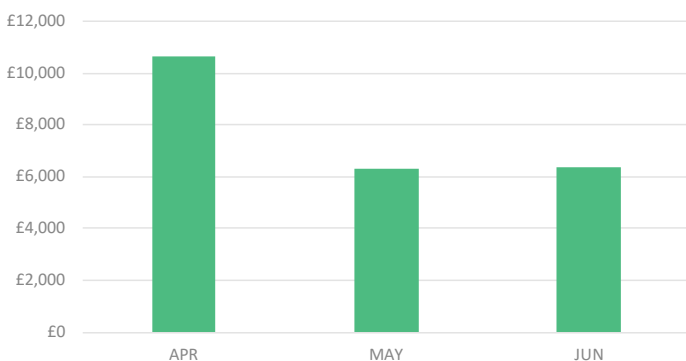
Improving hospitality companies are paid on average **21 days** beyond terms.

Worsening hospitality companies pay its suppliers on average **12 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£7,297



Days beyond terms by invoice value (£)	DBT
20,000+	5
10,000 - 19,999	5
5,000 - 9,999	5
1,000 - 4,999	5
500 - 999	10
100 - 499	14
0 - 99	17

Bad Debt, CCJs & Unadvertised Petitions

The hospitality industry was hit with a total of **£6,605,214** of bad debt in the last 3 months. ▲

The average amount owed to hospitality companies from failed businesses was **£59,506**. ▲

The hospitality industry left a total of **£37,506,090** of bad debt owed to other companies in the last 3 months. ▲

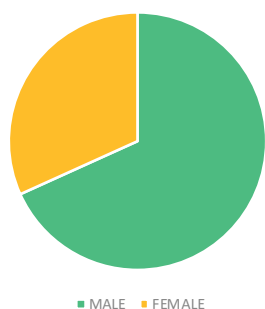
That's an average of **£12,245** owed to companies from failed hospitality businesses. ▲

Did you know that **27** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	1723	▼
Total Value of CCJs in the last 3 months.	£5,082,716	▲
Average Value of CCJs from the last 3 months.	£2,950	▲

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	1
Small business	2
Medium business	3
Large business	4

Regions

Regions	# of companies	Total network*
East Anglia	17,598	£13,051,974,504
East Midlands	6,520	£331,698,608
Greater London	41,495	£25,135,386,113
Northern Ireland	2,960	£520,214,698
North East	5,010	£644,774,218
North West	17,633	£1,669,119,258
Scotland	14,221	£2,593,419,796
South East	17,571	£3,863,398,888
South West	13,314	£1,516,881,371
Wales	7,135	£733,323,585
West Midlands	14,370	£7,095,404,273
Yorkshire	15,071	£1,486,742,623
Other	292	£56,938,013

*Where available.

Top Company Searches

There were 155,058 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Iss Facility Services Limited	200	Active
Compass Contract Services (U.K.) Limited	179	Active
Travelodge Hotels Limited	155	Active
Aramark Limited	139	Active
Soho House UK Limited	136	Active

Creditsafe online reporting.

Foreign Ownership

2,655 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
Virgin Isl.	0.18%
Jersey	0.15%
U.S.A.	0.15%
Luxembourg	0.12%
Isle Of Man	0.1%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
Just Eat PLC	£546,300,000
Domino's Pizza Group PLC	£474,600,000
Travelodge Hotels Limited	£624,000,000
Fshny (UK) Limited	£31,117,115
Troia (UK) Restaurants Limited	£43,940,912

Insolvencies

Biggest failures of the last quarter	Revenue
Londinium Charing Cross Ltd	£1,179,289
Como Lario Limited	£967,909
Sutcu Food Ltd	£939,191
White Earth Management Limited	£839,438
Pastapizza Limited	£239,490

To see information about a specific company, simply visit us for a [free company credit report](#)

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IT WATCHDOG

SALES	
£328,011,376,921	▼

ACTIVE COMPANIES	
390,646	▲

NET WORTH	
£418,430,589,986	▲

RETAINED PROFIT	
-£4,549,434,271	▼

EST. EMPLOYMENT	
1,204,358	▲

FAILURES	
294	▲



Steady

It was a mixed quarter for the IT industry, with net worth, employment and new company figures seeing a rise since last quarter, but retained profit and sales were down. There were more company failures than last quarter, however average spend was down.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	25.2%	Very High Risk	0.63%	0 - 9,999	86.46%
Small Business	73.93%	High Risk	0.49%	10,000 - 99,999	11.9%
Medium Business	0.57%	Moderate Risk	28.84%	100,000 - 999,999	1.41%
Large Business	0.29%	Low Risk	25.07%	1m - 9,999,999	0.19%
		Very Low Risk	44.97%	10m+	0.04%

Based on data from the Creditsafe system.

Payments

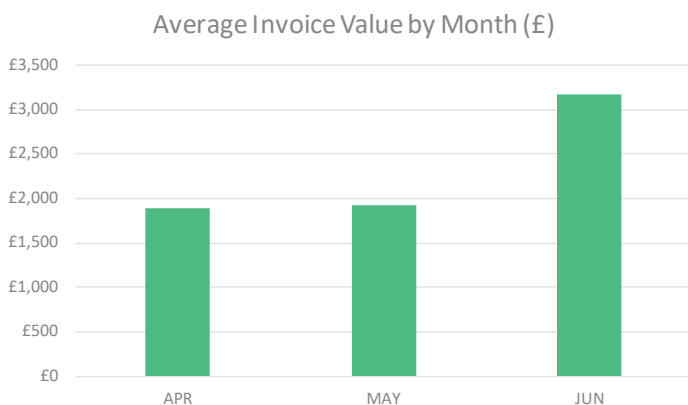
Worst Paid		Best Paid	
	DBT		DBT
Retail	23	Farming	0
Construction	22	Wholesale	8
Utilities	22	IT	8

Worsening IT companies are paid on average **9 days** beyond terms.

Stable IT companies pay its suppliers on average **10 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:	
£2,239	▼

Days beyond terms by invoice value (£)	DBT
20,000+	17
10,000 - 19,999	9
5,000 - 9,999	9
1,000 - 4,999	10
500 - 999	10
100 - 499	11
0 - 99	9

Bad Debt, CCJs & Unadvertised Petitions

The IT industry was hit with a total of **£4,682,249** of bad debt in the last 3 months. ▲

The average amount owed to IT companies from failed businesses was **£6,539**. ▲

The IT industry left a total of **£7,910,592** of bad debt owed to other companies in the last 3 months. ▼

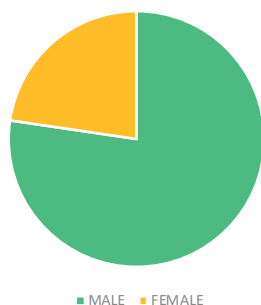
That's an average of **£14,202** owed to companies from failed IT businesses. ▼

Did you know that **16** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	1309	▲
Total Value of CCJs in the last 3 months.	£2,536,753	▲
Average Value of CCJs from the last 3 months.	£1,938	▼

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	1
Small business	1
Medium business	4
Large business	4

Top Company Searches

There were 227,111 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Iesa Limited	1013	Active
CDW Limited	282	Active
British Telecommunications Public Limited Company	281	Active
Arqiva Limited	279	Active
Vodafone Limited	251	Active

Creditsafe online reporting.

Company Growth

Fastest growing companies	Revenue
Arris International PLC	£6,614,392,000
Relx PLC	£7,355,000,000
Citrix Systems UK Limited	£365,751,307
WWT Emea UK Limited	£181,610,710
Ancient Futures Limited	£107,666,570

To see information about a specific company, simply visit us for a [free company credit report](#)

Regions

Regions	# of companies	Total network*
East Anglia	46,947	£3,768,157,658
East Midlands	11,817	£4,800,989,593
Greater London	129,392	£92,639,615,651
Northern Ireland	3,512	£319,208,869
North East	5,138	£1,993,880,397
North West	29,238	£2,165,709,328
Scotland	15,594	£2,053,379,356
South East	64,870	£303,291,442,275
South West	32,909	£2,494,479,984
Wales	8,445	£1,346,991,612
West Midlands	23,086	£2,339,356,658
Yorkshire	19,330	£991,278,659
Other	368	£226,099,946

*Where available.

Foreign Ownership

8,285 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
U.S.A.	0.74%
Netherlands	0.15%
France	0.1%
Jersey	0.1%
Germany	0.09%

% Based on percentage of foreign owned companies.

Insolvencies

Biggest failures of the last quarter	Revenue
Mobilewebadz LTD	£29,130,589
Motortrak LTD	£10,442,623
Inter Press Corporation Limited	£4,398,459
Basware UK LTD	£2,972,455
Conference Genie Limited	£2,066,061



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SALES

£730,046,034,818



NET WORTH

£307,524,308,287



EST. EMPLOYMENT

3,536,766



ACTIVE COMPANIES

191,111



RETAINED PROFIT

£5,479,213,014



FAILURES

406



Improving

A very promising quarter for manufacturing in quarter 2 with all headline figures on the up since last quarter apart from net worth which saw a drop.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	22.01%	Very High Risk	3.25%	0 - 9,999	76.68%
Small Business	73.25%	High Risk	6.2%	10,000 - 99,999	16.99%
Medium Business	3.17%	Moderate Risk	40.92%	100,000 - 999,999	5.32%
Large Business	1.57%	Low Risk	25.1%	1m - 9,999,999	0.88%
		Very Low Risk	24.53%	10m+	0.12%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT	Best Paid	DBT
Hospitality	23	Farming	4
Retail	21	IT	7
Utilities	21	Wholesale	9

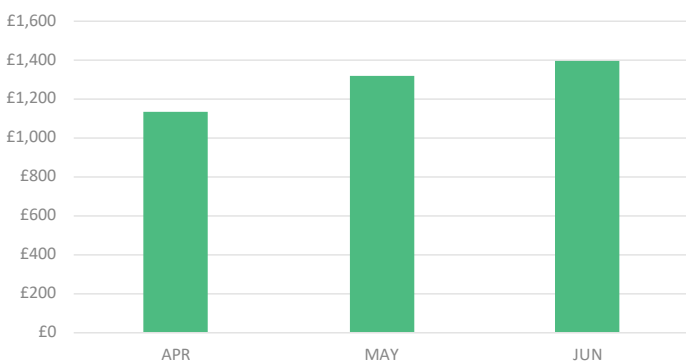
Worsening manufacturing companies are paid on average **14 days** beyond terms.

Stable manufacturing companies pay its suppliers on average **11 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

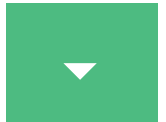
Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£1,316



Days beyond terms by invoice value (£)	DBT
20,000+	8
10,000 - 19,999	10
5,000 - 9,999	10
1,000 - 4,999	10
500 - 999	12
100 - 499	12
0 - 99	11

Bad Debt, CCJs & Unadvertised Petitions

The manufacturing industry was hit with a total of **£11,553,293** of bad debt in the last 3 months. ▼

The average amount owed to manufacturing companies from failed businesses was **£7,401**. ▼

The manufacturing industry left a total of **£32,160,132** of bad debt owed to other companies in the last 3 months. ▼

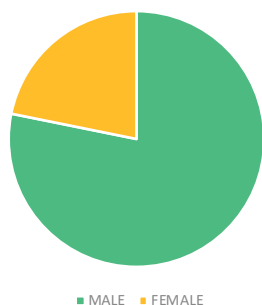
That's an average of **£11,067** owed to companies from failed manufacturing businesses. ▼

Did you know that **39** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	1356	▲
Total Value of CCJs in the last 3 months.	£5,195,932	▲
Average Value of CCJs from the last 3 months.	£3,832	▲

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	1
Small business	2
Medium business	4
Large business	4

Regions

Regions	# of companies	Total network*
East Anglia	22,362	£36,141,216,195
East Midlands	11,171	£11,711,431,017
Greater London	29,270	£51,793,108,860
Northern Ireland	3,986	£4,675,540,247
North East	5,156	£6,187,047,691
North West	20,328	£30,471,602,963
Scotland	11,553	£21,790,979,563
South East	22,561	£70,577,740,436
South West	15,510	£17,954,191,952
Wales	8,192	£7,795,051,009
West Midlands	21,552	£27,671,766,992
Yorkshire	19,164	£20,417,783,549
Other	306	£336,847,813

*Where available.

Top Company Searches

There were 683,188 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Cab Automotive LTD.	698	Active
British Thornton ESF Limited	614	Insolvent
Air Management Systems Limited	602	Insolvent
2 Sisters Food Group Limited	529	Active
Havelock Europa PLC	462	Active

Creditsafe online reporting.

Foreign Ownership

9,519 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
U.S.A.	1.4%
Germany	0.49%
France	0.27%
Japan	0.22%
Netherlands	0.21%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
Evraz Plc	£8,155,932,203
Vauxhall Motors Limited	£3,676,400,000
Coca-Cola European Partners PLC	£9,675,500,743
Rolls-Royce PLC	£16,307,000,000
GKN PLC	£9,671,000,000

Insolvencies

Biggest failures of the last quarter	Revenue
The Imperial Home Decor Group (UK) Limited	£75,348,000
SJD Goods Limited	£65,851,000
Bosal (U.K.) Limited	£31,601,000
Gibson Innovations UK Limited	£22,801,000
Jayroma (London) Limited	£22,400,443

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SALES

£2,593,497,178,075



ACTIVE COMPANIES

1,357,536



NET WORTH

£5,873,256,264,638



RETAINED PROFIT

£15,783,383,906



EST. EMPLOYMENT

12,967,192



FAILURES

1,409



Worsening

The professional services sector has had a very disappointing quarter with all headline figures seeing a decline compared to the previous quarter apart from newly active companies. Payment terms worsened, and average spend was also up.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	26.78%	Very High Risk	1.05%	0 - 9,999	84.57%
Small Business	72.17%	High Risk	1.35%	10,000 - 99,999	12.84%
Medium Business	0.64%	Moderate Risk	38.69%	100,000 - 999,999	2.24%
Large Business	0.41%	Low Risk	23.88%	1m - 9,999,999	0.28%
		Very Low Risk	35.04%	10m+	0.07%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT
Hospitality	26
Utilities	24
Retail	22

Best Paid	DBT
Farming	5
Banking & Financial	6
IT	8

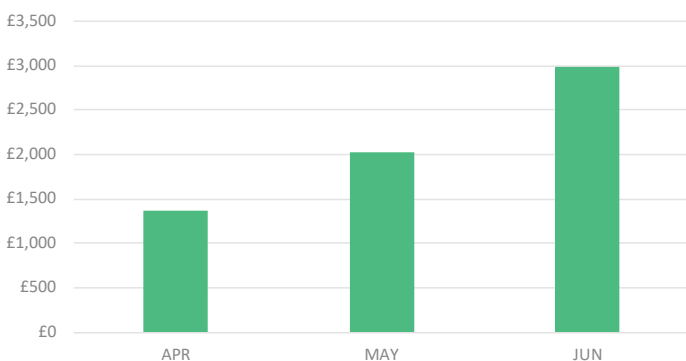
Worsening professional services companies are paid on average **16 days** beyond terms.

Worsening professional services companies pay its suppliers on average **11 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£2,283



Days beyond terms by invoice value (£)	DBT
20,000+	13
10,000 - 19,999	15
5,000 - 9,999	12
1,000 - 4,999	12
500 - 999	12
100 - 499	12
0 - 99	10

Bad Debt, CCJs & Unadvertised Petitions

The professional services industry was hit with a total of **£47,564,564** of bad debt in the last 3 months. ▼

The average amount owed to professional services companies from failed businesses was **£19,234**. ▲

The professional services industry left a total of **£364,319,240** of bad debt owed to other companies in the last 3 months. ▲

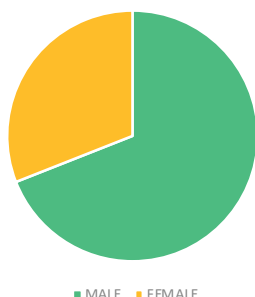
That's an average of **£96,790** owed to companies from failed professional services businesses. ▲

Did you know that **85** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	5088	▼
Total Value of CCJs in the last 3 months.	£13,647,675	▼
Average Value of CCJs from the last 3 months.	£2,682	▲

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	1
Small business	2
Medium business	4
Large business	4

Regions

Regions	# of companies	Total network*
East Anglia	156,410	£199,388,741,937
East Midlands	49,414	£37,454,001,101
Greater London	400,395	£3,579,947,322,798
Northern Ireland	14,617	£7,120,608,859
North East	25,075	£15,760,432,055
North West	145,327	£102,745,934,214
Scotland	72,351	£273,195,418,240
South East	178,030	£1,229,915,947,900
South West	89,945	£70,966,897,741
Wales	36,123	£6,766,848,610
West Midlands	105,085	£107,709,952,682
Yorkshire	82,969	£132,905,918,875
Other	1,795	£109,378,239,626

*Where available.

Top Company Searches

There were 892,936 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Capita PLC	678	Active
CBRE Managed Services Limited	528	Active
Sig PLC	523	Active
Balfour Beatty PLC	448	Active
Skansen Group Limited	400	Active

Creditsafe online reporting.

Foreign Ownership

40,444 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
U.S.A.	0.62%
Jersey	0.28%
Virgin Isl.	0.19%
Luxembourg	0.15%
Guernsey	0.14%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
BP P.L.C.	£177,542,102,207
Prudential Public Limited Company	£86,562,000,000
British American Tobacco P.L.C.	£20,292,000,000
Hsbc Global Services (UK) Limited	£3,586,468,000
Westpac Banking Corporation	£20,633,937,866

Insolvencies

Biggest failures of the last quarter	Revenue
Conviviality PLC	£1,560,081,000
00358466 PLC (formerly known as ROK PROPERTY SOLUTIONS PLC)	£714,800,000
Carillion (AMBS) Limited	£430,203,000
Mel Topco Limited	£235,818,000

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RETAIL

WATCHDOG

creditsafe

Q2, 2018

SALES

£426,120,662,469



ACTIVE COMPANIES

212,179



NET WORTH

£85,409,865,808



RETAINED PROFIT

£1,390,249,581



EST. EMPLOYMENT

2,565,025



FAILURES

416



Improving

Retail had a very positive quarter throughout Q2, with only company failures and average spend increasing since Q1, 2018. Sales, net worth and retained profit all saw a rise compared to the previous quarter.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	33.02%	● Very High Risk	2.34%	0 - 9,999	88.69%
Small Business	66.13%	● High Risk	1.44%	10,000 - 99,999	9.87%
Medium Business	0.53%	● Moderate Risk	56.44%	100,000 - 999,999	1.32%
Large Business	0.33%	● Low Risk	23.2%	1m - 9,999,999	0.1%
		● Very Low Risk	16.58%	10m+	0.02%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT	Best Paid	DBT
Retail	30	Farming	1
Banking & Financial	28	Wholesale	8
Utilities	20	IT	8

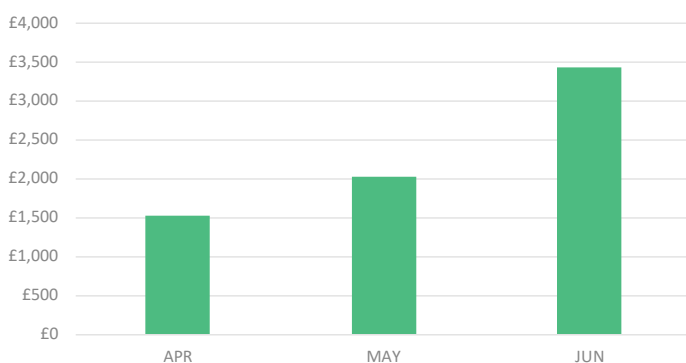
Improving retail companies are paid on average **23 days** beyond terms.

Stable retail companies pay its suppliers on average **11 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£2,404



Days beyond terms by invoice value (£)	DBT
20,000+	11
10,000 - 19,999	8
5,000 - 9,999	8
1,000 - 4,999	9
500 - 999	10
100 - 499	11
0 - 99	12

Bad Debt, CCJs & Unadvertised Petitions

The retail industry was hit with a total of **£53,590,618** of bad debt in the last 3 months. ▲

The average amount owed to retail companies from failed businesses was **£163,386**. ▲

The retail industry left a total of **£24,352,500** of bad debt owed to other companies in the last 3 months. ▼

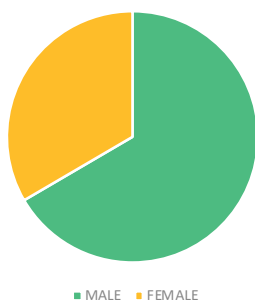
That's an average of **£10,126** owed to companies from failed retail businesses. ▼

Did you know that **13** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	1505	▲
Total Value of CCJs in the last 3 months.	£4,323,430	▼
Average Value of CCJs from the last 3 months.	£2,873	▼

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	1
Small business	2
Medium business	3
Large business	4

Regions

Regions	# of companies	Total network*
East Anglia	24,689	£8,709,518,173
East Midlands	9,196	£4,185,962,723
Greater London	52,605	£34,498,778,822
Northern Ireland	3,772	£1,103,875,469
North East	4,432	£1,006,947,527
North West	23,481	£4,892,264,014
Scotland	11,508	£1,520,013,380
South East	24,408	£6,795,067,891
South West	15,107	£2,337,204,175
Wales	6,678	£600,532,855
West Midlands	18,756	£5,153,770,802
Yorkshire	17,253	£14,586,481,990
Other	294	£19,447,987

*Where available.

Top Company Searches

There were 250,967 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
The Factory Shop Limited	670	Active
Asda Stores Limited	431	Active
Poundworld Retail Limited	402	Insolvent
Tesco PLC	394	Active
Poundland Limited	340	Active

Creditsafe online reporting.

Foreign Ownership

3,485 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
Guernsey	0.54%
U.S.A.	0.18%
Jersey	0.08%
Germany	0.08%
France	0.07%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
Asda Stores Limited	£21,951,800,000
The Hut Group Limited	£735,652,000
Primark Stores Limited	£3,171,714,000
Iceland Foods Limited	£2,972,900,000
Ocado Retail Limited	£1,303,500,000

Insolvencies

Biggest failures of the last quarter	Revenue
Poundworld Retail Limited	£488,846,000
Bargain Booze Limited	£404,945,000
Grainger Games Limited	£48,718,621
Kleeneze Limited	£21,055,000
Bags Etc Limited	£19,967,558

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SALES

£204,446,606,445



ACTIVE COMPANIES

130,977



NET WORTH

£88,579,709,681



RETAINED PROFIT

£725,457,717



EST. EMPLOYMENT

1,347,215



FAILURES

158



Improving

Over-all transport saw a very positive quarter with all headline figures on the rise compared to the previous quarter, apart from sales which saw a drop. Average spend was also up compared to Q1, however failures were down.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	37.06%	Very High Risk	1.59%	0 - 9,999	91.09%
Small Business	61.54%	High Risk	0.9%	10,000 - 99,999	7.04%
Medium Business	0.89%	Moderate Risk	57.11%	100,000 - 999,999	1.6%
Large Business	0.51%	Low Risk	24.41%	1m - 9,999,999	0.22%
		Very Low Risk	16%	10m+	0.05%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT	Best Paid	DBT
Retail	31	Farming	2
Hospitality	25	Transport	5
Utilities	18	IT	8

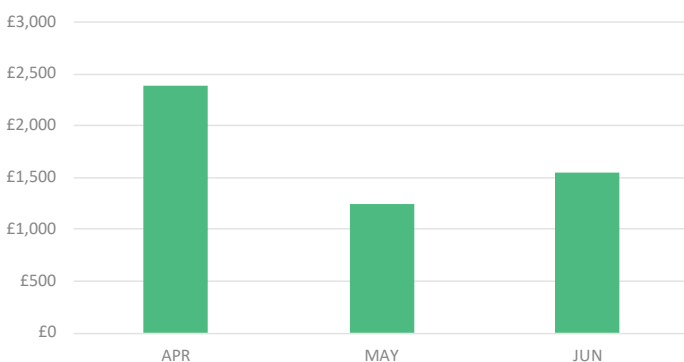
Stable transport & logistics companies are paid on average **10 days** beyond terms.

Worsening transport & logistics companies pay its suppliers on average **9 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£1,496



Days beyond terms by invoice value (£)	DBT
20,000+	9
10,000 - 19,999	9
5,000 - 9,999	9
1,000 - 4,999	9
500 - 999	10
100 - 499	9
0 - 99	9

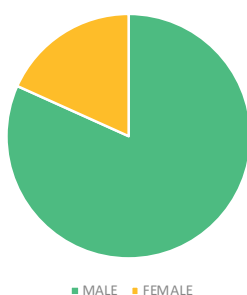
Bad Debt, CCJs & Unadvertised Petitions

The transport & logistics industry was hit with a total of **£1,793,711** of bad debt in the last 3 months. ▼
 The average amount owed to transport & logistics companies from failed businesses was **£4,396**. ▼
 The transport & logistics industry left a total of **£10,435,975** of bad debt owed to other companies in the last 3 months. ▼
 That's an average of **£9,735** owed to companies from failed transport & logistics businesses. ▼
 Did you know that **10** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	1618	▲
Total Value of CCJs in the last 3 months.	£3,501,445	▲
Average Value of CCJs from the last 3 months.	£2,164	▲

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	1
Small business	1
Medium business	3
Large business	5

Regions

Regions	# of companies	Total network*
East Anglia	21,150	£6,267,185,193
East Midlands	6,511	£1,730,304,670
Greater London	22,017	£58,243,045,597
Northern Ireland	1,587	£400,398,704
North East	2,096	£2,412,440,360
North West	18,341	£4,450,845,361
Scotland	5,615	£3,222,819,109
South East	12,132	£3,515,955,450
South West	6,926	£2,367,031,785
Wales	3,938	£516,121,324
West Midlands	18,354	£2,253,458,347
Yorkshire	12,188	£2,557,777,766
Other	122	£642,326,015

*Where available.

Top Company Searches

There were 149,855 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Canute Haulage Group Limited	1581	Insolvent
Freight First Limited	599	Insolvent
DHL Supply Chain Limited	546	Active
Tuffnells Parcels Express Limited	296	Active
Wincanton PLC	243	Active

Creditsafe online reporting.

Foreign Ownership

2,469 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
U.S.A.	0.22%
Germany	0.16%
France	0.14%
Netherlands	0.12%
Bermuda	0.06%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
Evergreen Marine (UK) Limited	£1,292,640,432
Bba Aviation PLC	£1,720,818,815
Hermes Parcelnet Limited	£665,585,000
Tui Airways Limited	£1,959,000,000
Heathrow Airport Limited	£2,828,000,000

Insolvencies

Biggest failures of the last quarter	Revenue
Canute Uk Limited	£106,011,000
Canute Haulage Group Limited	£105,930,000
Canute Distribution Limited	£96,150,626
Pmp-Forward Limited	£9,047,024
Canute International Medical Services Limited	£4,331,273

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UTILITIES

WATCHDOG

creditsafe

Q2, 2018

SALES

£226,773,535,256

ACTIVE COMPANIES

27,396

NET WORTH

£131,141,089,417

RETAINED PROFIT

£78,036,104

EST. EMPLOYMENT

317,721

FAILURES

42



Improving

Utilities has improved since last quarter, however, sales saw a drop and failures were up. How quickly utilities companies pay their bills also took longer in Q2 than the previous quarter.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	24.57%	Very High Risk	3.9%	0 - 9,999	79.22%
Small Business	72.33%	High Risk	6.61%	10,000 - 99,999	15.17%
Medium Business	1.78%	Moderate Risk	44.73%	100,000 - 999,999	4.64%
Large Business	1.32%	Low Risk	23.33%	1m - 9,999,999	0.77%
		Very Low Risk	21.42%	10m+	0.22%

Based on data from the Creditsafe system.

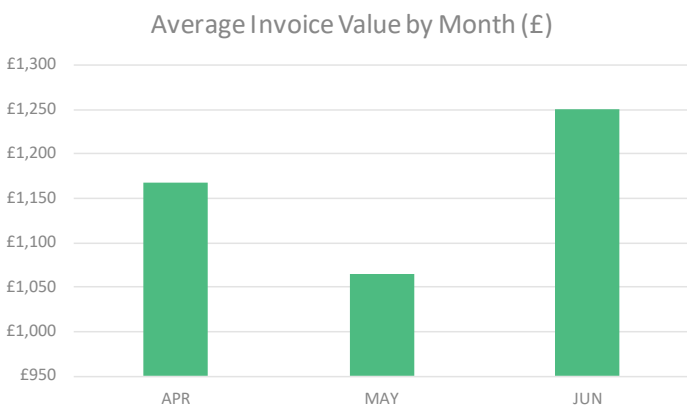
Payments

Worst Paid	DBT	Best Paid	DBT
Retail	28	Farming	0
Utilities	16	Wholesale	5
IT	15	Hospitality	7

Worsening utilities companies are paid on average **22 days** beyond terms.
Worsening utilities companies pay its suppliers on average **13 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£1,150

Days beyond terms by invoice value (£)	DBT
20,000+	13
10,000 - 19,999	14
5,000 - 9,999	18
1,000 - 4,999	16
500 - 999	16
100 - 499	14
0 - 99	12

Bad Debt, CCJs & Unadvertised Petitions

The utilities industry was hit with a total of **£2,634,819** of bad debt in the last 3 months. ▲

The average amount owed to utilities companies from failed businesses was **£5,067**. ▲

The utilities industry left a total of **£2,515,669** of bad debt owed to other companies in the last 3 months. ▲

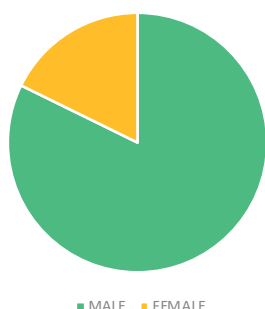
That's an average of **£11,979** owed to companies from failed utilities businesses. ▲

Did you know that **4** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	199	▼
Total Value of CCJs in the last 3 months.	£588,859	▼
Average Value of CCJs from the last 3 months.	£2,959	▼

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	2
Small business	2
Medium business	4
Large business	5

Regions

Regions	# of companies	Total network*
East Anglia	2,861	£3,765,267,299
East Midlands	1,012	£279,012,228
Greater London	5,806	£38,531,408,414
Northern Ireland	1,173	£2,874,148,679
North East	731	£3,764,676,360
North West	2,548	£4,879,246,236
Scotland	2,130	£9,369,324,591
South East	2,998	£17,045,770,509
South West	2,352	£19,302,468,162
Wales	1,309	£3,403,064,509
West Midlands	2,329	£3,332,238,948
Yorkshire	2,080	£6,784,248,033
Other	67	£17,810,215,449

*Where available.

Top Company Searches

There were 57,450 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Kier Integrated Services Limited	299	Active
Utilitywise PLC	263	Active
Sims Group UK Limited	234	Active
Cool Systems Holdings LTD	184	Insolvent
Bagnall & Morris (Waste Services) Ltd	168	Active

Creditsafe online reporting.

Foreign Ownership

1,666 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
Guernsey	0.62%
Germany	0.61%
U.S.A.	0.51%
Jersey	0.43%
France	0.31%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
Centrica PLC	£28,023,000,000
Total Gas & Power Limited	£1,343,902,000
Russneft (UK) Limited	£636,198,117
Storengy UK Limited	£173,722,000
Extra Energy Supply Limited	£358,950,000

Insolvencies

Biggest failures of the last quarter	Revenue
B.F.R.S. (UK) Limited	£10,606,336
Reline Drainage Solutions (Rds) LTD	£373,657

To see information about a specific company, simply visit us for a [free company credit report](#)

Talk to us today If you would like to speak to one of our Industry Watchdog Specialists please call us on **02920 886500**



WHOLESALE

WATCHDOG

creditsafe

Q2, 2018

SALES

£728,489,172,812



NET WORTH

£208,803,300,988



EST. EMPLOYMENT

1,475,994



ACTIVE COMPANIES

181,481



RETAINED PROFIT

-£158,576,462,194



FAILURES

333



Improving

Sales, net worth, employment and new companies all saw a rise last quarter compared to Q1, however retained profit was down and company failures were up.

Company Size & Financial Health

Company Size	%	Risk Band	%	Credit Limit (£)	%
Newly Incorporated	28.09%	Very High Risk	2.58%	0 - 9,999	79.48%
Small Business	68.73%	High Risk	1.7%	10,000 - 99,999	15.58%
Medium Business	2.02%	Moderate Risk	50.05%	100,000 - 999,999	4.34%
Large Business	1.16%	Low Risk	23.75%	1m - 9,999,999	0.54%
		Very Low Risk	21.92%	10m+	0.06%

Based on data from the Creditsafe system.

Payments

Worst Paid	DBT	Best Paid	DBT
Retail	52	Farming	5
Utilities	23	IT	6
Banking & Financial	22	Manufacturing	8

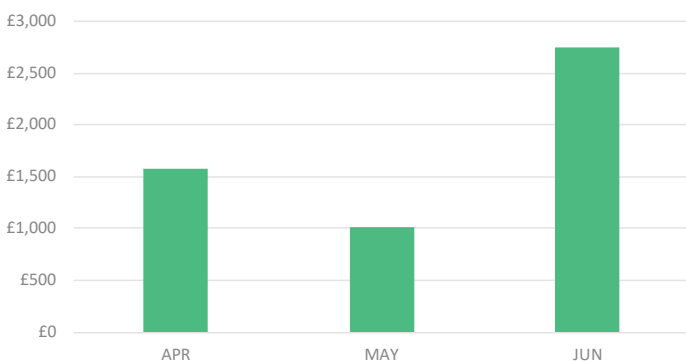
Improving wholesale companies are paid on average **7 days** beyond terms.

Worsening wholesale companies pay its suppliers on average **20 days** beyond terms.

Days Beyond Terms (DBT) are the days beyond agreed terms a company takes to pay their bills.

Invoicing

Average Invoice Value by Month (£)



The time companies in this industry take to pay their bills by invoice value.

COMPANIES SPEND ON AVERAGE:

£1,771



Days beyond terms by invoice value (£)	DBT
20,000+	8
10,000 - 19,999	9
5,000 - 9,999	10
1,000 - 4,999	10
500 - 999	10
100 - 499	12
0 - 99	32

Bad Debt, CCJs & Unadvertised Petitions

The wholesale industry was hit with a total of **£15,353,734** of bad debt in the last 3 months. ▲

The average amount owed to wholesale companies from failed businesses was **£6,782**. ▲

The wholesale industry left a total of **£15,438,739** of bad debt owed to other companies in the last 3 months. ▼

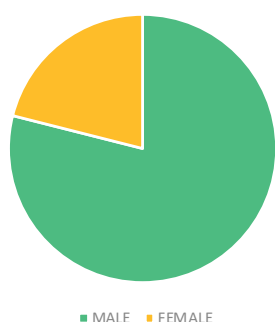
That's an average of **£7,531** owed to companies from failed wholesale businesses. ▼

Did you know that **29** unadvertised petitions were issued to this industry?

Total Number of CCJs in the last 3 months.	1545	▲
Total Value of CCJs in the last 3 months.	£5,131,185	▼
Average Value of CCJs from the last 3 months.	£3,321	▼

Directors

Directorship Gender Split (%)



Company size	Avg no. of board members
Newly incorporated company	1
Small business	2
Medium business	3
Large business	4

Regions

Regions	# of companies	Total network*
East Anglia	22,065	£10,962,052,914
East Midlands	8,944	£4,213,455,443
Greater London	42,401	£99,388,292,896
Northern Ireland	3,529	£1,909,042,925
North East	3,442	£1,388,252,015
North West	20,030	£7,381,642,348
Scotland	8,054	£5,577,752,433
South East	20,807	£26,364,175,980
South West	12,201	£25,189,996,508
Wales	5,625	£1,911,923,459
West Midlands	18,662	£14,206,397,871
Yorkshire	15,475	£8,381,422,760
Other	246	£1,928,893,436

*Where available.

Top Company Searches

There were 449,840 searches for companies within this industry on the Creditsafe system in the last quarter.

Company name	Searches	Status
Edmundson Electrical Limited	1388	Active
Travis Perkins Trading Company Limited	1307	Active
Cromwell Tools Limited	983	Active
Crusader Vehicles Limited	967	Active
Rexel UK Limited	858	Active

Creditsafe online reporting.

Foreign Ownership

7,082 companies within this industry are owned by an international company. These are the 5 most popular countries for an international holding.

Country	Percentage
U.S.A.	0.69%
Germany	0.38%
France	0.19%
Netherlands	0.18%
Japan	0.16%

% Based on percentage of foreign owned companies.

Company Growth

Fastest growing companies	Revenue
Sinochem International Oil (London) Co; Limited	£29,684,152,166
Brake Bros Limited	£5,997,600,000
Chanel Limited	£7,249,265,537
Kaz Minerals Sales Limited	£1,337,099,812
Kaz Minerals PLC	£1,207,171,893

Insolvencies

Biggest failures of the last quarter	Revenue
Caledonian Truck & Van Limited	£113,864,000
Fresh To Store Limited	£105,594,181
Now Motor Retailing Limited	£89,340,344
Lythgoe Motors Limited	£67,250,544
Bench Limited	£45,675,000

To see information about a specific company, simply visit us for a [free company credit report](#)

Talk to us today If you would like to speak to one of our Industry Watchdog Specialists please call us on **02920 886500**

GLOSSARY

Company size breakdown

Newly incorporated

A new business is a company that has been set up within the last 21 months and has not filed their accounts.

Small Business - A small business is a company that satisfies 2 out of the 3 following criteria:

- An annual Turnover of less than £6.5 million.
- A Balance Sheet Total of less than £3.26 million.
- An average number of employees less than 50.

Medium Business - A medium business is a company that satisfies 2 out of the 3 following criteria:

- An annual Turnover less than £25.9 million.
- A Balance Sheet Total less than £12.9 million.
- An average number of employees less than 250.

Large Business - A large business is a company that satisfies 2 out of the 3 following criteria:

- An annual Turnover greater than £25.9 million.
- A Balance Sheet Total of more than £12.9 million.
- An average number of employees of more 250.

When Creditsafe applies a risk score to a company, it first identifies the size of the business based on the criteria set by Companies House above to ensure the correct factors are taken into account when providing a company credit score.

How the snapshot is calculated

Filed Revenue: Sum of total sales revenue from active, limited companies as filed at Companies House, including companies that are not legally obliged to file accounts but do it voluntarily.

Active companies: Count of active, limited companies at the end of the quarter.

Net Worth: Sum of total net worth revenue figures from active, limited companies as filed at Companies House.

Retained Profit: Sum of profit to date (after dividends has been paid) from active, limited companies as filed at Companies House.

Est. Employment: Sum of total number of employees as filed at Companies House.

Failures: Total number of companies that have become insolvent within the previous quarter.

Please note: Data is captured only from companies that have filed profit and loss and/or number of employee's at Companies House.

A large proportion of the UK economy is made up of SMEs who aren't required to file this information by law.

Financial Health

Risk Band: The percentage of companies that fall within each risk band within an industry on the Creditsafe system.

A Creditsafe company credit score represents the probability of a company staying solvent using the numbers 0 - 100. The closer to 100, the more stable the company.

Risk bandings:

Very High Risk - Rated 1-20 on the Creditsafe system.

High Risk - Rated 21-29 on the Creditsafe system.

Moderate Risk - Rated 30-50 on the Creditsafe system.

Low Risk - Rated 51-70 on the Creditsafe system.

Very Low Risk - Rated 70-100 on the Creditsafe system.

Credit Limit: A credit limit is Creditsafe's recommendation on the total amount of credit that should be outstanding at any one time.

The Watchdog Report breaks down what percentage of companies have certain credit limits within an industry.

Payments

The payments section is based on how the industry in question pays other industries, broken down by the average number of days beyond agreed terms the invoice remained outstanding.

Days Beyond Terms (DBT) are the total number of days beyond the agreed payment terms prior to an invoice being marked as paid.

'Worst Paid' are the industries that take the longest on average to receive payment for their invoices beyond the agreed payment date.

'Best Paid' are the industries that are paid the fastest by an industry, they will have the shortest amount of days beyond terms.

Improving/worsening: this comparison is made by comparing the figures from the reported quarter to the previous quarter.

Invoicing

Average invoice value (graph): The graph shows a monthly breakdown of the average invoice value that the industry pays to its suppliers each month in the reported quarter. For example, out of all the invoices paid in January by companies in the reported industry, the graph will show a sum of the average value of those invoices.

Average spend: The average spend per individual transaction of companies within an industry. The arrow on the side indicates whether the average spend has risen or declined compared to the previous quarter.

Days Beyond Terms (DBT) by invoice value: How long it takes this industry to pay their invoices based on the total invoice value.

GLOSSARY

Bad Debt, CCJ's & Unadvertised Petitions

Bad Debt: Creditsafe captures bad debt information based on the information within a 'Statement of Affairs' when a company enters liquidation. A Statement of Affairs is a document detailing a company's assets and liabilities. Generally prepared by a liquidator or appointed professional during certain insolvency proceedings, the document is later registered at Companies House. In the document the creditors are listed which helps identify companies who have obtained a bad debt. Bad debt can occur for a number of reasons, including customer insolvency or protracted default. Often business owners don't have the financial resources or access to advice to pursue legal action.

Unadvertised Petitions: Creditsafe receive unadvertised petitions from a third party who collect this information directly from Her Majesty's Courts Service.

County Court Judgment (CCJ): A CCJ is a judgment that a County Court issues when a company has failed to pay money that they owe. When a creditor owes money to a debtor, the debtor can apply to the County Court for a judgment (CCJ) against the creditor to claim the money. The Court will decide whether there really is a debt to pay and if there is, they will issue a CCJ.

Start-ups: Number of new companies registered at Companies House within the reported quarter.

Failures: A failed company is a business that has entered into insolvency procedures and has been dissolved. Creditsafe considers the following criteria to be the definition of failure:

- In Receivership / Liquidation
- In Administration
- Administrator Appointed
- In Receivership / Administration
- Appointment of Liquidator
- Administrative Receiver Appointed
- Meeting of Creditors
- Administration Order
- In Liquidation
- Company is liquidated or is wound-up

Revenue: Sum of total income earned from normal business activities, including the sale of goods and services net of VAT.

Director & board members information

The pie chart shows the gender split of directors within the industry, calculated from their title.

The average board member figure is taken from information filed at Companies House under directorship.

Regional Information

The number of companies within each region is recorded from the number of companies with a filed address within that region at Companies House. Companies House also provide the total net worth figure where available. Data is captured only from companies that have filed profit and loss, which is mainly large companies who are required to file it by law and companies that choose to file it voluntarily.

If you would like a breakdown of the region bandings, please email press@creditsafeuk.com

International Ownership

Group Structure: Companies that are owned or partially owned by another company based on filed shareholdings.

Fastest Growing Companies: Based on the % increase between a companies previous filed turnover and its current filed turnover at Companies House.

Biggest Failures of the last quarter: 'Biggest' companies are based on latest annual filed turnover at Companies House.

Company Growth

The fastest growing companies list is compiled from the Creditsafe system. They are calculated by taking the information filed from companies during that quarter and comparing it to the previous filed turnover to work out the increase. They are then ranked by the biggest increase.

Insolvencies

The biggest failed companies are calculated by the current filed turnover at Companies House before the company failed and then ranked in order of the company with the biggest turnover first.

SIC Codes

The data in each industry watchdog report is based on companies that fall into the following SIC codes on the Creditsafe system.

SIC Code	Industry
01110- 03220	Farming & Agriculture
10110-33200	Manufacturing
35110- 39000	Utilities
41100- 43999	Construction
45111- 45111	Wholesale
47110- 47990	Retail
49100- 53202	Transport
55100- 56302	Hospitality
58110-63990	Information Technology (IT)
64110- 66300	Banking & Financial
68100- 82990	Professional Services
90010- 93290	Sports & Entertainment